

# Human Intelligence: aka Informants

## How to Identify and Manage Risk Mitigation and Street Ops Event Planning

February 12, 2025

Sponsored by the NM Office of Superintendent of Insurance - Insurance  
Fraud & Law Enforcement Division and Rio Rancho PD

**This is a NM Post Certified class #NM240592**

Informants are an invaluable asset in the acquisition of information and intelligence. Informants can provide real-time intelligence on any criminal activities. However, informants can present challenges to even the most skilled controlling officer. This course will teach some of the skills needed to identify and manage informants. Additionally, it will outline how to mitigate risk in the management of informants, when they are deployed undercover. Additionally, how to mitigate risk in the planning of enforcement operations when using undercovers and setting up street enforcement operations.

If you work in any Law Enforcement roles such as fraud, homicide, drugs, gangs, gun crimes, sex crimes, human trafficking, property crimes, patrol, street crime units, auto theft or any place where you might use an Informant, this class is for you! Prosecutors are highly encouraged to attend as this class is for you also.

### **This eight (8) hour class will cover such Topics as:**

- |  |   |
|--|---|
| -How to Identify Confidential Informants (CI)        | -How to solicit cooperation or Flip a defendant     |
| -How to Manage CIs                                   | -How to determine a CIs motivation                  |
| -How to mitigate risk while working with CIs         | -Is your CI policy working or does it work for you? |
| -Risk Mitigation in street ops, UC ops, and warrants | -How to set up a CI Network in your area            |

**Instructor:** Selby Smith is a retired DEA agent with over 32 years of law enforcement experience. He has been teaching the use of confidential informants since 1999. He worked in Los Angeles, Islamabad (Pakistan), Spokane, Washington DC, Kabul (Afghanistan), and Seattle offices. He finished his career as an Assistant Chief of Police with Spokane PD. He is the author of the book: Human Intelligence aka Informants How to Identify and Manage (book included with the class).

### **COST\*LOCATION\*DATE\*TIME**

Cost: \$150.00 (book included)

Location: Rio Rancho Police Department, 500 Quantum Rd NE, Rio Rancho, New Mexico

February 12, 2025, 8:00 AM (start time)

### **HOW TO REGISTER**

Email: your name, email address, phone number, class location and your agency to: [KLS3.ES@gmail.com](mailto:KLS3.ES@gmail.com)

You will receive instructions on how to pay once registered

**\*\*This class is only open to certified/active law enforcement personnel, plus active prosecutors\*\***

### **Review by a previous student:**

- "Most direct CI training I've been to."
- "I loved how energetic and enthusiastic you are while presenting. I really liked the stories you told as they really drove home the points. It is clear you have so much experience."
- "You clearly have lots of information & experience relating to informants."
- "I found it difficult to NOT pay attention, Amazing class!"
- "Clearly you have years of experience in this area."